

RENE

Real Estate
NEGOTIATION EXPERT

Certification

THE FIRST AND ONLY NEGOTIATION CERTIFICATION RECOGNIZED
BY THE NATIONAL ASSOCIATION OF REALTORS®.

Learn to NEGOTIATE & Elevate your Game

The RENE certification is designed to elevate and enhance negotiating skills so that today's real estate professionals can play the game to win. Bonus! ABR®, CRB, and SRS Elective.



Craft a strategy and learn when and how to negotiate



Adjust your communication style to achieve optimum results



Negotiate effectively through all communication mediums



Play out and interact in real-world scenarios



Instructor: Ginni Field

ABR, AHWD, CIPS, CRB, C-Rets, EPro, MRP, PSA, RSPS, SFR, SRES, SRS, RENE
CIPS Instructor of the Year 2018
REBAC Hall of Fame Recipient - 2013
SRES Outstanding Service Award - 2021

Course Fee: \$138*

Refresher: \$40

(Prior certification will be verified.)



Breakfast and Lunch will be provided.

[Click here to Register](#)

Upon course completion, you can submit a one-time certification fee of \$159 to NAR. Must be a REALTOR.



Visit REBINstitute.com for a full course description and to learn how to earn the RENE certification!

*Registration will close on Monday, June 23rd at 4PM. Once registration closes, the fee will be \$158 for walk-in/ at the door/late/day of the class. No exceptions.

Cancellation within 7 days of the course will result in a \$10 cancellation fee.

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@WSGVR

2-Day LIVE COURSE

Tuesday & Wednesday

6/24/2025 & 6/25/2025

9AM to 5PM